

ROC – Your Gateway to the World



GBTA of Upstate New York
March 12, 2015

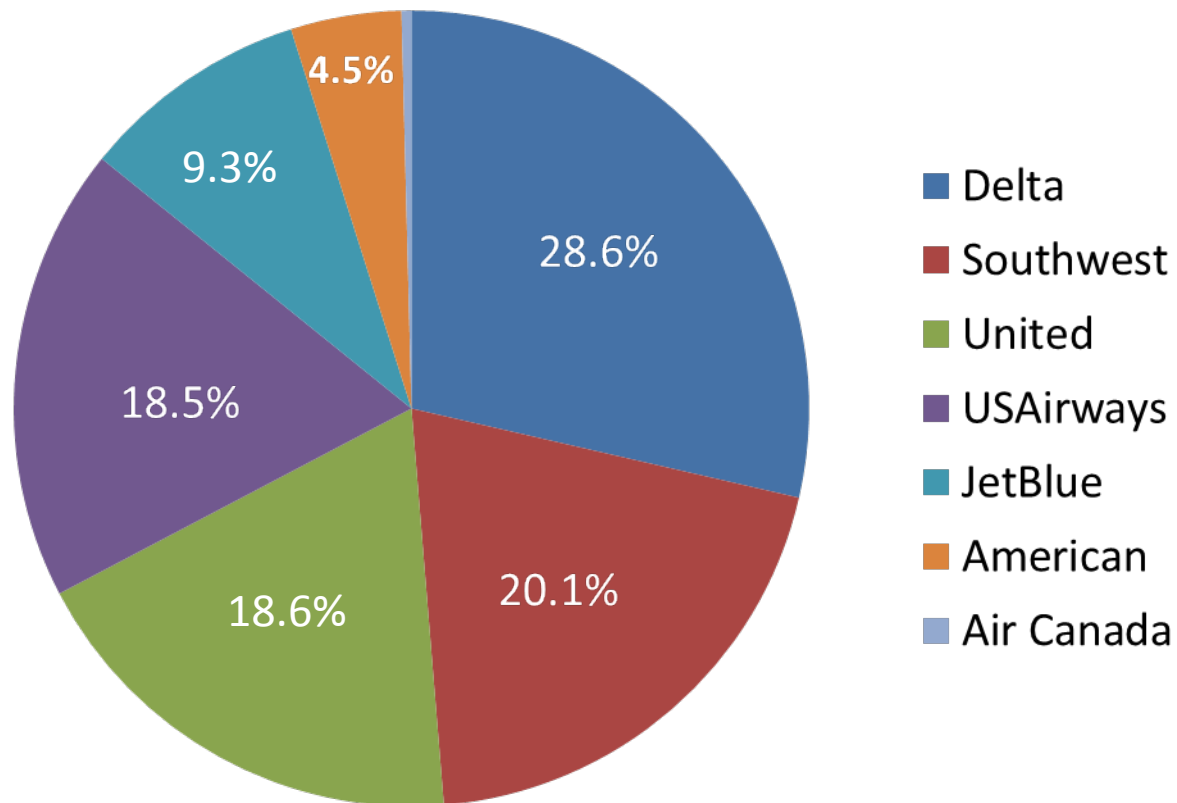
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2014 ROC Data

- 86,543 Aircraft Operations in 2014
- 28,001 seats per week, 17 Airport/Destinations, 7 airlines
- Ranks 81st - Enplanements at Primary Airports

(Bureau of Transportation Statistics - USDOT 2013)



United Airlines			
Washington Dulles	IAD	2	2:54pm, 7:51 pm
Newark	EWR	5	5:55 am, 10:17 am, 12:54 pm, 2:46 pm, 7:14pm
Chicago O'Hare	ORD	3	7:14 am, 10:05 am, 4:37 pm
Southwest Airlines			
Baltimore Washington	BWI	2	6:30 am, 5:50 pm
Chicago Midway	MDW	2	5:45 am, 4:35 pm
Orlando	MCO	2	9 am, 12:25 pm
Tampa	TPA	1	1:15 pm
American Airlines/Air Canada			
Toronto	TOR	2	8 am, 3:35 pm
Chicago O'Hare	ORD	3	5:57 am, 11:48 am, 6:35 pm
Delta Air Lines			
Atlanta	ATL	3	6 am, 12 noon, 5:38 pm
New York	JFK	3	6 am, 12:35 pm, 6 pm
New York	LGA	5	5:55 am, 7 am, 11:06 am, 2:24 pm, 6:25 pm
Minneapolis/St. Paul	MSP	1	6:50 am
Detroit	DET	3	6:10 am, 9:50 am, 5:26 pm
JetBlue			
New York	JFK	3	6 am, 11:35am, 4:36 pm
US Airways			
Washington Reagan	DCA	3	5:20 am, 11:53 am, 5:15 pm
Philadelphia	PHL	6	5:35 am, 6:30 am, 9:58 am, 11:20 am, 1:10 pm, 5:40 pm
Charlotte	CLT	2	8:25 am, 3:15 pm
Boston	BOS	3	6:06 am, 3:30 pm, 7:12 pm



Monthly Enplanement Data

Rank	Month	Enplanements
1	JUL	111,896
2	AUG	109,610
3	MAY	106,677
4	OCT	104,102
5	MAR	103,085
6	APR	102,671
7	JUN	97,431
8	DEC	95,417
9	SEPT	94,360
10	NOV	93,909
11	FEB	86,252
12	JAN	83,393

2014 Total Enplanements = 1,188,809



ROC's Top Markets

Rank	Destination	*PDEW	Load Factor	Non-Stop
1	New York – JFK	222	81%	DL, B6
2	Orlando - MCO	204	82%	WN
3	Tampa - TPA	141	81%	WN
4	Chicago – ORD	120	87%	AA, UA
5	Atlanta – ATL	108	84%	DL
6	New York – LGA	104	74%	DL
7	Boston – BOS	85	72%	US
8	Washington – DCA	73	78%	US
9	Ft. Lauderdale - FLL	71	N/A	
10	Baltimore - BWI	69	75%	WN

(Ailevon Air Service Consulting, Data based on a 12-month period ending 3Q 2014)

*Passengers Daily Each Way



3Q 2014 USDOT Average Airfares



ROC Compared to NYS Thruway Airports

BUF	\$339.48
ROC	\$390.42
National Average	\$396.37
SYR	\$425.95
ALB	\$455.99

ROC Compared to Airports with Similar Enplanements

ROC	\$390.42
HPN	\$384.75
BOI	\$386.41
LIT	\$432.74
TUL	\$440.53

- ROC has been below the National Average since 2002.
- ROC ranked 28th lowest airfare of the top 100 Airports.
- ROC Airfare in 3Q 2014 compared to 3Q 2000 decreased 28%.

Thank you for Supporting ROC-
Your Gateway to the World



Questions/Discussion